# Course

# Outline

# **Fashion and Interior Design**

**REVISED: August/2020** 

Job Title

Cosmetologist

Career Pathway:

Personal Services

**Industry Sector:** 

Fashion and Interior Design

O\*NET-SOC CODE:

39-5012.00

CBEDS Title:

Cosmetology

**CBEDS No.:** 

5812

# 78-45-93

# Cosmetology Specialist: Hairstylist

Credits: 5 Hours: 60

# **Course Description:**

The competencies in this course outline are aligned with the California High School Academic Content Standards and the California Career Technical Education Model Curriculum Standards. This competency-based course is designed to prepare trainees for specialization in the cosmetology trade. Instruction includes bacteria, anatomy, and physiology as well as disinfection, and sanitation, safety and resource management. Emphasis is placed on braids, extensions, and advanced hair coloring. The competencies in this course outline are aligned with the California High School Academic Content Standards and the California Career Technical Education Model Curriculum Standards.

# **Prerequisites:**

Enrollment requires knowledge of basic cosmetology or barbering.

**NOTE:** For Perkins purposes this course has been designated as a **capstone** course.

This course cannot be repeated once a student receives a Certificate of Completion.





#### COURSE OUTLINE COMPETENCY-BASED COMPONENTS

A course outline reflects the essential intent and content of the course described. Acceptable course outlines have six components. (Education Code Section 52506). Course outlines for all apportionment classes, including those in jails, state hospitals, and convalescent hospitals, contain the six required elements:

(EC 52504; 5CCR 10508 [b]; Adult Education Handbook for California [1977], Section 100)

#### **COURSE OUTLINE COMPONENTS**

LOCATION

GOALS AND PURPOSES Cover

The educational goals or purposes of every course are clearly stated and the class periods are devoted to instruction. The course should be broad enough in scope and should have sufficient educational worth to justify the expenditure of public funds.

The goals and purpose of a course are stated in the COURSE DESCRIPTION. Course descriptions state the major emphasis and content of a course, and are written to be understandable by a prospective student.

#### PERFORMANCE OBJECTIVES OR COMPETENCIES

pp. 7-12

Objectives should be delineated and described in terms of measurable results for the student and include the possible ways in which the objectives contribute to the student's acquisition of skills and competencies.

Performance Objectives are sequentially listed in the COMPETENCY-BASED COMPONENTS section of the course outline. Competency Areas are units of instruction based on related competencies. Competency Statements are competency area goals that together define the framework and purpose of a course. Competencies fall on a continuum between goals and performance objectives and denote the outcome of instruction.

Competency-based instruction tells a student before instruction what skills or knowledge they will demonstrate after instruction. Competency-based education provides instruction which enables each student to attain individual goals as measured against pre-stated standards.

Competency-based instruction provides immediate and continual repetition and in competency-based education the curriculum, instruction, and assessment share common characteristics based on clearly stated competencies. Curriculum, instruction and assessment in competency-based education are: explicit, known, agreed upon, integrated, performance oriented, and adaptive.

# COURSE OUTLINE COMPETENCY-BASED COMPONENTS (continued)

# COURSE OUTLINE COMPONENTS LOCATION

# INSTRUCTIONAL STRATEGIES p.14

Instructional techniques or methods could include laboratory techniques, lecture method, small-group discussion, grouping plans, and other strategies used in the classroom.

Instructional strategies for this course are listed in the TEACHING STRATEGIES AND EVALUATION section of the course outline. Instructional strategies and activities for a course should be selected so that the overall teaching approach takes into account the instructional standards of a particular program, i.e., English as a Second Language, Programs for Adults with Disabilities.

# UNITS OF STUDY, WITH APPROXIMATE HOURS ALLOTTED FOR EACH UNIT

Cover

The approximate time devoted to each instructional unit within the course, as well as the total hours for the course, is indicated. The time in class is consistent with the needs of the student, and the length of the class should be that it ensures the student will learn at an optimum level.

pp. 7-12

Units of study, with approximate hours allotted for each unit are listed in the COMPETENCY AREA STATEMENT(S) of the course outline. The total hours of the course, including work-based learning hours (community classroom and cooperative vocational education) is listed on the cover of every CBE course outline. Each Competency Area listed within a CBE outline is assigned hours of instruction per unit.

# EVALUATION PROCEDURES p. 14

The evaluation describes measurable evaluation criteria clearly within the reach of the student. The evaluation indicates anticipated improvement in performances as well as anticipated skills and competencies to be achieved.

Evaluation procedures are detailed in the TEACHING STRATEGIES AND EVALUATION section of the course outline. Instructors monitor students' progress on a continuing basis, assessing students on attainment of objectives identified in the course outline through a variety of formal and informal tests (applied performance procedures, observations, and simulations), paper and pencil exams, and standardized tests.

## REPETITION POLICY THAT PREVENTS PERPETUATION OF STUDENT ENROLLMENT

Cover

After a student has completed all the objectives of the course, he or she should not be allowed to reenroll in the course. There is, therefore, a need for a statement about the conditions for possible repetition of a course to prevent perpetuation of students in a particular program for an indefinite period of time.

# **ACKNOWLEDGMENTS**

Thanks to MAY LAHHAM for developing and editing this course outline. Acknowledgment is also given to ERICA ROSARIO for designing the original artwork for the course covers.

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# CALIFORNIA CAREER TECHNICAL EDUCATION MODEL CURRICULUM STANDARDS

# Fashion and Interior Design Industry Sector Knowledge and Performance Anchor Standards

#### 1.0 Academics

Analyze and apply appropriate academic standards required for successful industry sector pathway completion leading to postsecondary education and employment. Refer to the Fashion and Interior Design academic alignment matrix for identification of standards.

#### 2.0 Communications

Acquire and accurately use Fashion and Interior Design sector terminology and protocols at the career and college readiness level for communicating effectively in oral, written, and multimedia formats.

# 3.0 Career Planning and Management

Integrate multiple sources of career information from diverse formats to make informed career decisions, solve problems, and manage personal career plans.

## 4.0 Technology

Use existing and emerging technology to investigate, research, and produce products and services, including new information, as required in the Fashion and Interior Design sector workplace environment.

# 5.0 Problem Solving and Critical Thinking

Conduct short, as well as more sustained, research to create alternative solutions to answer a question or solve a problem unique to the Fashion and Interior Design sector using critical and creative thinking, logical reasoning, analysis, inquiry, and problem-solving techniques.

#### 6.0 Health and Safety

Demonstrate health and safety procedures, regulations, and personal health practices and determine the meaning of symbols, key terms, and domain-specific words and phrases as related to the Fashion and Interior Design sector workplace environment.

# 7.0 Responsibility and Flexibility

Initiate, and participate in, a range of collaborations demonstrating behaviors that reflect personal and professional responsibility, flexibility, and respect in the Fashion and Interior Design sector workplace environment and community settings.

#### 8.0 Ethics and Legal Responsibilities

Practice professional, ethical, and legal behavior, responding thoughtfully to diverse perspectives and resolving contradictions when possible, consistent with applicable laws, regulations, and organizational norms.

# 9.0 Leadership and Teamwork

Work with peers to promote divergent and creative perspectives, effective leadership, group dynamics, team and individual decision making, benefits of workforce diversity, and conflict resolution as practiced in the career technical student organization (such as FHA-HERO, the California Affiliate of FCCLA).

# 10.0 Technical Knowledge and Skills

Apply essential technical knowledge and skills common to all pathways in the Fashion and Interior Design sector, following procedures when carrying out experiments or performing technical tasks.

# 11.0 Demonstration and Application

Demonstrate and apply the knowledge and skills contained in the Fashion and Interior Design anchor standards, pathway standards, and performance indicators in classroom, laboratory and workplace settings and through the career technical student organization (such as FHA-HERO, the California Affiliate of FCCLA).

# Fashion and Interior Design Pathway Standards

## C. Personal Services Pathway

Students who follow the Personal Services pathway develop the essential concepts, knowledge, principles, and skills to be successful in the career opportunities in this industry. Careers or subjects in this field include barbering, cosmetology, electrology, esthetics, advanced esthetics, makeup artistry, and manicuring, with the emphasis on client consultation, health/safety, service/treatment protocols, product/equipment knowledge, marketing/promotion, management, and business practices.

Sample occupations associated with this pathway:

- ♦ Barber
- ♦ Esthetician
- ♦ Hair Stylist
- ♦ Makeup Artist
- ♦ Manicurist
- C1.0 Identify the importance of state board licensing, rules and regulations for the beauty industry.
- C2.0 Recognize the different communication skills that are necessary to be successful in the personal service career pathways of the beauty industry.
- C3.0 Explain the importance of following the federal and state health and safety regulations, Occupational Safety and Health Administration (OSHA) regulations, infection control practices for the beauty industry.
- C4.0 Describe importance of keeping up with new trends, technologies, product development, new equipment, and services for clients.
- C5.0 Demonstrate the key concepts and principles to designing and performing services and treatment plans for clients.
- C6.0 Employ the leadership and business management practices and cultural proficiencies that would lead to success in the beauty industry.
- C7.0 Differentiate the types of business ownership and the advantages/disadvantages of owning and/or managing a business.
- C8.0 Analyze the clients' needs, abilities, purpose, and challenges to obtaining their goals with services and treatment.
- C9.0 Explain the legal, ethical, scope of practice, and financial responsibilities that exist in the beauty industry.
- C10.0 Synthesize the treatment protocols of clients to assess, re-evaluate, and change the services or treatment plans to reach their goals.
- C11.0 Evaluate the various equipment, supplies, products, and distributors, and manufacturers, and that represent the beauty industry.
- C12.0 Assess the current state, federal and international scope of practice, rules and regulations required of professionals in the beauty industry.

  more seamless transition.

# CBE Competency-Based Education

# COMPETENCY-BASED COMPONENTS for the Cosmetology Specialist: Hairstylist Course

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
A. BACTERIOLOGY, ANATOMY, AND PHYSIOLOGY  Understand, apply, and evaluate the basic facts on the anatomy and physiology of the head, face, and neck.	<ol> <li>Define the following:         <ul> <li>a. bacteriology</li> <li>b. anatomy</li> <li>c. physiology</li> </ul> </li> <li>Describe the growth, movement, and reproduction of bacteria.</li> <li>Describe the effects of bacterial infection on the anatomy and physiology of the following areas:         <ul> <li>a. head</li> <li>b. face</li> <li>c. neck</li> </ul> </li> <li>Describe customers' most common allergic reactions to cosmetology products.</li> <li>Describe the various muscles in the head, face, and neck which are affected by massage.</li> <li>Describe the effects of massage on the head, face, and neck.</li> <li>Describe the steps in skin analysis.</li> <li>Describe recommended proper care and treatments.</li> </ol>	Career Ready Practice: 1, 2, 3, 5, 6, 7, 9, 10, 12  CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Technology: 4.3, 4.6 Problem Solving and Critical Thinking: 5.1, 5.2, 5.3, 5.4 Health and Safety: 6.1, 6.3, 6.5 Ethics and Legal Responsibilities: 8.1, 8.4 Technical Knowledge and Skills: 10.1, 10.16 Demonstration and Application: 11.1, 11.2  CTE Pathway: C1.4, C2.1, C2.2, C3.1, C3.2, C3.4, C3.5, C4.1, C4.2, C4.3, C5.1, C5.2, C5.3, C6.3, C8.1, C8.2, C8.4, C8.5, C10.1, C10.2, C10.3, C11.2, C12.1, C12.5

	COMPETENCY AREAS AND STATEMENTS		MINIMAL COMPETENCIES	STANDARDS
B. (51)	DISINFECTION, SANITATION, AND SAFETY  Understand, apply, and evaluate the disinfection and sanitation techniques in hairstyling.	7. 8. 9. 10. 11.	Define the following:  a. disinfection b. sanitation Differentiate between disinfection and sanitation. Describe the importance of working in a sanitary environment. Describe the Environmental Protection Agency (EPA) procedures that protect the health and safety of the consumer, the cosmetologist, and the environment when using all cosmetology products, including disinfection and sanitation products. Describe the California Occupational Safety and Health Administration (Cal-OSHA) procedures that protect the health and safety of the consumer, the cosmetologist, and the environment when using all cosmetology products, including disinfection and sanitation products. Describe the California State Board of Barbering and Cosmetology (CSBBC) procedures that protect the health and safety of the consumer, the cosmetologist, and the environment when using all cosmetology products, including disinfection and sanitation products.  Set up and use a sanitary maintenance area. Describe and demonstrate mixing and using various disinfectant solutions. Perform a minimum of 5 disinfection procedures as required by the CSBBC. Pass a disinfection and sanitation test with 100% accuracy. Describe federal and state regulations as they apply to the Cosmetologist.  Describe and demonstrate the use of the Safety Data Sheet (SDS) as it applies to cosmetology.	Career Ready Practice: 1, 2, 4, 5, 6, 7, 8, 9, 11, 12  CTE Anchor: Academics: 1.0 Communications: 2.6 Problem Solving and Critical Thinking: 5.1, 5.2, 5.3, 5.4 Health and Safety: 6.1, 6.2, 6.3, 6.5, 6.6, 6.7 Responsibility and Flexibility: 7.2 Ethics and Legal Responsibilities: 8.2, 8.3, 8.4 Technical Knowledge and Skills: 10.1, 10.2 Demonstration and Application: 11.1, 11.2, 11.4  CTE Pathway: C1.1, C1.2, C3.1, C3.2, C3.3, C3.4, C3.5, C4.2, C5.1, C5.5, C8.1, C8.2, C9.3, C9.4, C10.1,
(S)	ioui sj			C11.1, C11.2, C12.3

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
C. BRAIDS  Understand, apply, and evaluate the tools and techniques for hair braiding.	<ol> <li>Define hair braiding.</li> <li>Identify the following braiding tools:         <ul> <li>a. wide-tooth comb</li> <li>b. fine-tooth comb or a rat tail comb (a comb with a long narrow handle that comes to a point) if creating a fishtail or French braid</li> </ul> </li> <li>Identify the following long hair braiding:         <ul> <li>a. English braid</li> <li>b. French braid</li> <li>c. Dutch braid</li> <li>d. fishtail (a.k.a. herringbone)</li> </ul> </li> <li>Differentiate between an over braid and an under braid.</li> </ol>	Career Ready Practice: 1, 2, 4, 5, 7, 12  CTE Anchor: Communications: 2.6 Problem Solving and Critical Thinking: 5.1, 5.2, 5.3, 5.4 Health and Safety: 6.1, 6.2, 6.3, 6.5, 6.6 Responsibility and Flexibility: 7.7 Technical Knowledge and Skills: 10.2 Demonstration and Application: 11.2  CTE Pathway: C3.1, C3.2, C3.3, C3.4, C3.5, C4.2, C4.3, C4.4, C5.1, C5.2, C5.3, C8.1, C9.2, C10.1, C10.2, C10.3, C11.4
D. EXTENSIONS  Understand, apply, and evaluate the tools and techniques for hair extensions.	<ol> <li>Define hair extension.</li> <li>Describe the importance of customizing hair extensions as opposed to "one size fits all."</li> <li>Identify the following basic categories of hair extension methods:         <ul> <li>cold fusion – strand by strand and weft attachment; a more permanent technique lasting 3-5 months</li> <li>hot fusion braiding</li> <li>micro methods</li> <li>heat seal</li> <li>tape</li> <li>lock stitch method</li> </ul> </li> </ol>	Career Ready Practice: 1, 2, 4, 5, 7, 10, 11, 12  CTE Anchor: Academics: 1.0 Communications: 2.1, 2.5, 2.6 Career Planning and Management: 3.1, 3.2, 3.4, 3.5, 3.6 Technology: 4.1, 4.3, 4.5

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(15 hours)		Problem Solving and Critical Thinking: 5.2, 5.3, 5.4 Health and Safety: 6.1, 6.3, 6.6 Responsibility and Flexibility: 7.7 Leadership and Teamwork: 9.6 Technical Knowledge and Skills: 10.1, 10.2, 10.14 Demonstration and Application: 11.2  CTE Pathway: C1.1, C2.1, C2.2, C2.5, C3.1, C3.2, C3.4, C4.2, C4.3, C4.4, C5.1, C5.2, C5.3, C8.1, C9.2, C10.1, C10.2, C10.3, C11.1, C12.1, C12.2
E. ADVANCED HAIR COLORING  Understand, apply, and evaluate the tools and techniques for advanced hair coloring.	<ol> <li>Identify the different types of hair color products.</li> <li>Identify the materials and agents, including sustainable and green products, used in hair coloring.</li> <li>Identify and demonstrate the proper use of tools and equipment for hair coloring and bleaching.</li> <li>Describe and demonstrate the proper computation of peroxide volume to be used.</li> <li>Describe the time effect on oxidation.</li> <li>Describe and demonstrate how to prepare a hair color.</li> <li>Describe and demonstrate the proper use of mixing and advanced application techniques for hair color.</li> <li>Describe and demonstrate the proper use of hair color for blending away gray hair.</li> <li>Identify causes for color fading.</li> <li>Describe and demonstrate preliminary patch testing for permanent and semi-permanent tints.</li> <li>Perform the following techniques on a model:         <ul> <li>a. frosting</li> <li>b. bleaching</li> </ul> </li> </ol>	Career Ready Practice: 1, 2, 4, 5, 6, 7, 8, 10, 11, 12  CTE Anchor: Communications: 2.1, 2.6 Career Planning and Management: 3.5 Technology: 4.1 Problem Solving and Critical Thinking: 5.1, 5.2, 5.3, 5.4 Health and Safety: 6.1, 6.2, 6.3, 6.4, 6.5, 6.6, 6.7

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(19 hours)	<ul> <li>c. hair painting</li> <li>d. streaking</li> <li>12. Use color theory as a basis of matching skin tones with hair color.</li> <li>13. Explain the time effect on hair coloring.</li> <li>14. Perform a minimum of 20 hair coloring and tinting processes on patrons.</li> <li>15. Describe the following procedures and their impact on colored hair: <ul> <li>a. blow-waving</li> <li>b. using a hot comb</li> <li>c. using a salon dryer</li> </ul> </li> <li>16. Demonstrate the following on a class model: <ul> <li>a. blow waving</li> <li>b. hot combing</li> <li>c. using a salon dryer</li> </ul> </li> <li>17. Demonstrate how pattern cuts create different styles using the blow dryer, curling irons, and/or brush.</li> <li>18. Compare lengths of hair styles and how they blow dry.</li> <li>19. Define styling aids.</li> <li>20. Demonstrate how to prepare a model for hair styling using styling aids.</li> <li>21. List tools needed to perform an artistic hair design.</li> <li>22. Demonstrate an artistic graphic hair design on colored hair.</li> </ul>	Responsibility and Flexibility: 7.2, 7.3, 7.4, 7.7, 7.8 Ethics and Legal Responsibilities: 8.1, 8.2, 8.3, 8.4 Leadership and Teamwork: 9.6 Technical Knowledge and Skills: 10.1, 10.2, 10.4, 10.14 Demonstration and Application: 11.1, 11.2, 11.4  CTE Pathway: C1.1, C2.1, C2.2, C2.5, C3.1, C3.2, C3.3, C3.4, C3.5, C4.1, C4.2, C4.3, C4.4, C4.1, C5.2, C5.3, C5.4, C5.5, C6.3, C8.1, C8.2, C9.2, C10.1, C10.2, C10.3, C11.1, C11.2, C11.4, 12.1, C12.2
F. RESOURCE MANAGEMENT  Understand, apply, and evaluate the resource management principles and techniques in the hairstyling business.	<ol> <li>Define the following terms:         <ul> <li>resources</li> <li>management</li> <li>sustainability</li> </ul> </li> <li>Describe the importance of managing the following resources in the hairstyling business:         <ul> <li>time</li> <li>materials</li> <li>personnel</li> </ul> </li> <li>List specific examples of effective management of the following in the hairstyling business:         <ul> <li>time</li> <li>materials</li> <li>personnel</li> </ul> </li> <li>Describe the benefits of effective resource management in the hairstyling business on the basis of:         <ul> <li>profitability</li> </ul> </li> </ol>	Career Ready Practice: 1, 2, 3, 4, 5, 7, 8, 11, 12  CTE Anchor: Communications: 2.4, 2.6 Career Planning and Management: 3.3, 3.4, 3.5, 3.6, 3.9 Technology: 4.1, 4.3  Problem Solving and Critical Thinking: 5.1, 5.2, 5.3, 5.4

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
	<ul> <li>b. sustainability</li> <li>c. company growth</li> <li>5. Describe the economic benefits and liabilities of managing resources in an environmentally responsible way.</li> </ul>	Responsibility and Flexibility: 7.1, 7.2, 7.3, 7.4, 7.6 Ethics and Legal Responsibilities: 8.2 Leadership and Teamwork: 9.2, 9.4, 9.5 Technical Knowledge and Skills: 10.3, 10.4, 10.14  CTE Pathway: C1.2, C1.3, C1.5, C2.1, C2.2, C2.3,
(1 hour)		C4.1, C4.2, C4.3, C4.4, C5.1, C5.2, C5.3, C5.5, C6.1, C6.2, C6.3, C6.4, C7.1, C7.4, C8.1, C9.1, C10.3, C12.1

# SUGGESTED INSTRUCTIONAL MATERIALS and OTHER RESOURCES

#### **TEXTBOOKS**

Beatty, Deborah. Preparing for the Practical Exam: Cosmetology. Cengage Learning, January 2004.

Davis, Gretchen and Mindy Hall. <u>The Makeup Artist Handbook: Techniques for Film, Television, Photography, and Theatre</u>. Elsevier Science and Technology Books, March 2008.

Gabriel, Julie. <u>The Green Beauty Guide: Your Essential Resource to Organic and Natural Skin Care, Makeup and</u> Fragrances. Health Communications, Incorporated, October 2008.

McCormick, Janet. Spa Manicuring. Cengage Learning, January 2000.

Milady and Kathy Driscoll. <u>Milady's Standards Comprehensive Training for Estheticians: Exam Review</u>. Cengage Learning, August 2002.

Milady, Douglas D. Schoon, Sue Ellen Schultes, and Jewel Cunningham. <u>Milady's Standard Nail Technology</u>, 5<sup>th</sup> Edition. Cengage Learning, July 2007.

Watson, Rosie. New Holland Professional: Manicure and Pedicure. New Holland Publishers, April 2008.

Wright, Crystal A. <u>Hair, Makeup and Styling Career Guide</u>. Set the Pace Publishing Book, January 2003.

# **RESOURCES**

**Employer Advisory Board members** 

Representatives of manufacturers of cosmetological equipment and supplies

## CTE MODEL CURRICULUM STANDARDS

**Fashion and Interior Design Industry Sector** 

http://www.cde.ca.gov/ci/ct/sf/documents/fashioninterior.pdf

# **COMPETENCY CHECKLIST**

# **TEACHING STRATEGIES and EVALUATION**

# **METHODS AND PROCEDURES**

- A. Lecture and discussion
- B. Individualized instruction
- C. Laboratory practice

# **EVALUATION**

SECTION A – Bacteriology, Anatomy, and Physiology– Pass all assignments and exams on bacteriology, anatomy, and physiology with a minimum score of 80% or higher.

SECTION B – Disinfection, Sanitation, and Safety – Pass all assignments and exams on disinfection, sanitation, and safety with a minimum score of 80% or higher.

SECTION C – Braids – Pass all assignments and exams on braids with a minimum score of 80% or higher.

SECTION D – Extension – Pass all assignments and exams on electricity in extension with a minimum score of 80% or higher.

SECTION E – Advanced Hair Coloring – Pass all assignments and exams on advanced hair coloring with a minimum score of 80% or higher.

SECTION F – Resource Management – Pass all assignments and exams on resource management with a minimum score of 80% or higher.

# Standards for Career Ready Practice

#### 1. Apply appropriate technical skills and academic knowledge.

Career-ready individuals readily access and use the knowledge and skills acquired through experience and education. They make connections between abstract concepts with real-world applications and recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.

# 2. Communicate clearly, effectively, and with reason.

Career-ready individuals communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods. They are skilled at interacting with others: they are active listeners who speak clearly and with purpose, and they are comfortable with terminology that is common to workplace environments. Career-ready individuals consider the audience for their communication and prepare accordingly to ensure the desired outcome.

# 3. Develop an education and career plan aligned with personal goals.

Career-ready individuals take personal ownership of their educational and career goals and manage their individual plan to attain these goals. They recognize the value of each step in the educational and experiential process, and they understand that nearly all career paths require ongoing education and experience to adapt to practices, procedures, and expectations of an ever-changing work environment. They seek counselors, mentors, and other experts to assist in the planning and execution of education and career plans.

## 4. Apply technology to enhance productivity.

Career-ready individuals find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems. They are flexible and adaptive in acquiring and using new technology. They understand the inherent risks—personal and organizational—of technology applications, and they take actions to prevent or mitigate these risks.

# 5. Utilize critical thinking to make sense of problems and persevere in solving them

Career-ready individuals recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems. They thoughtfully investigate the root cause of a problem prior to introducing solutions. They carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.

# 6. Practice personal health and understand financial literacy.

Career-ready individuals understand the relationship between personal health and workplace performance. They contribute to their personal well-being through a healthy diet, regular exercise, and mental health activities. Career-ready individuals also understand that financial literacy leads to a secure future that enables career success.

# 7. Act as a responsible citizen in the workplace and the community.

Career-ready individuals understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others. They are aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions. They are reliable and consistent in going beyond minimum expectations and in participating in activities that serve the greater good.

# 8. Model integrity, ethical leadership, and effective management.

Career-ready individuals consistently act in ways that align with personal and community-held ideals and principles. They employ ethical behaviors and actions that positively influence others. They have a clear understanding of integrity and act on this understanding in every decision. They use a variety of means to positively impact the direction and actions of a team or organization, and they recognize the short-term and long-term effects that management's actions and attitudes can have on productivity, morale, and organizational culture.

# 9. Work productively in teams while integrating cultural and global competence.

Career-ready individuals contribute positively to every team, as both team leaders and team members. To avoid barriers to productive and positive interaction, they apply an awareness of cultural differences. They interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.

# 10. Demonstrate creativity and innovation.

Career-ready individuals recommend ideas that solve problems in new and different ways and contribute to the improvement of the organization. They consider unconventional ideas and suggestions by others as solutions to issues, tasks, or problems. They discern which ideas and suggestions may have the greatest value. They seek new methods, practices, and ideas from a variety of sources and apply those ideas to their own workplace practices.

# 11. Employ valid and reliable research strategies.

Career-ready individuals employ research practices to plan and carry out investigations, create solutions, and keep abreast of the most current findings related to workplace environments and practices. They use a reliable research process to search for new information and confirm the validity of sources when considering the use and adoption of external information or practices.

# 12. Understand the environmental, societal, and economic impacts of decisions.

Career-ready individuals understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment. They are aware of and utilize new technologies, understandings, procedures, and materials and adhere to regulations affecting the nature of their work. They are cognizant of impacts on the social condition, environment, workplace, and profitability of the organization.

# Statement for Civil Rights

All educational and vocational opportunities are offered without regard to race, color, national origin, gender, or physical disability.



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